

Fast Track WNY Companies

Ranked by sales growth

RANK/ PREVIOUS RANK	COMPANY	PHONE WEB SITE	GROWTH RATE ¹	2009 SALES	2008 SALES	2007 SALES	NUMBER OF EMPLOYEES	CEO	
1	2	Altitude Marketing LLC 6523 S. Transit Road Lockport, NY 14094	625-8555 intertechdigital.com	387.12%	\$28.4 million	\$21.1 million	\$12.3 million	115	James Stephens
2	1	American DND Inc. P.O. Box 553 Grand Island, NY 14072	609-5515 americandnd.com	123.20%	\$1.1 million	\$1.7 million	\$1.4 million	29	William Sunder
3	NR	FedEx Quick.com Inc. 8962 Porter Rd., Suite 4 Niagara Falls, NY 14304	207-5292 fedexpquick.com	104.26%	\$1.8 million	\$1.4 million	\$1.2 million	13	Ronald Fisher
4	9	American Records Management LLC 401 Lang Blvd. Grand Island, NY 14072	773-8393 americandocumentstruction.com	98.70%	\$105,242	\$108,000	\$104,361	5	Erin Bright
5	NR	DNS Healthcare Information 8099 Main St. Williamsville, NY 14221	626-3210 emscorp.biz	98.13%	\$1.4 million	\$1.3 million	\$1.2 million	11	David Candlish
6	4	360 Professional Services Group 4232 Ridge Lea Road Amherst, NY 14226	829-7373 360psg.com	86.71%	\$107,963	\$408,593	\$114,906	14	Jeff Colombo
7	11	Young + Wright Architectural 726 Exchange St., Suite 612 Buffalo, NY 14210	842-1800 youngwright.com	85.82%	\$2.9 million	\$1.8 million	\$1.5 million	17	Jerry Young Shawn Wright
8	28	Stoverff & Taylor Realtors 1127 Wiehle Drive Williamsville, NY 14221	631-4622 stoverffandaylor.com	68.49%	\$15.8 million	\$21.3 million	\$21.3 million	57	Ken Stoverff
9	NR	Vacufile 2470 Walden Ave. Cheektowaga, NY 14225	681-2968 vacufile.com	61.67%	\$1.3 million	\$86,294	\$108,618	9	Jennifer Cochran
10	8	k-technologies inc. 5424 Abel Road Hamburg, NY 14075	826-4444 k-technologies.com	60.52%	\$4.8 million	\$4.4 million	\$3 million	42	Jeff Czyzak
11	27	Practice Management Center 908 Niagara Falls Blvd. N. Tonawanda, NY 14120	602-3302 practicemanagementcenter.net	58.38%	\$5.8 million	\$4.6 million	\$1.6 million	105	Berry Scurtz
12	44	Red Oak LLC 6523 S. Transit Road Lockport, NY 14094	625-8555 redoak.com	53.74%	\$4.1 million	\$1.2 million	\$2.6 million	14	Paul Stephens
13	14	Synacor 40 La Riviere Drive Buffalo, NY 14202	853-1362 synacor.com	52.39%	\$40.7 million	\$12.5 million	\$16.8 million	202	Ken Frankel
14	32	Audubon Machinery Corp. 814 Wurlioz Drive North Tonawanda, NY 14120	564-5185 audubonmachinery.com	51.87%	\$8.7 million	\$7.7 million	\$1.7 million	48	Joseph McMahon
15	37	Palladian Health LLC 2732 Transit Road West Seneca, NY 14224	712-2700 palladianhealth.com	51.73%	\$11.2 million	\$18.6 million	\$14 million	101	Paul Caroline
16	NR	Fisher Association P.E., L.L.C. 325 Delaware Ave. Buffalo, NY 14202	858-1234 fisherassoc.com	45.91%	\$11.1 million	\$8.1 million	\$7.6 million	82	Clair Fisher
17	15	Genie Densitry of East Aurora 215 Main St. East Aurora, NY 14052	652-7080 weagenedensitry.com	44.33%	\$4.1 million	\$1.6 million	\$2.8 million	37	Leslie Gardner
18	5	Logistic Dynamics Inc. 1142 Wiehle Drive Amherst, NY 14221	250-3477 logisticdynamics.com	44.13%	\$18.1 million	\$18.3 million	\$12.5 million	20	Dennis Brown
19	16	MR Logistics Inc. 120 Church St. Buffalo, NY 14202	833-7878 mrlogistics.com	40.80%	\$25.3 million	\$27 million	\$18 million	28	Robert Rich II
20	NR	Multitouch Technologies 325 Harlem Road Buffalo, NY 14224	824-8900 multitouch.com	40.86%	\$72.3 million	\$81 million	\$11.3 million	425	John Gillen
21	NR	SafeTec of America 887 Kensington Ave. Buffalo, NY 14215	895-1822 safetec.com	39.81%	\$13.7 million	\$8.7 million	\$9.8 million	66	Scott Winston
22	46	MAC's Auto Parts 6150 Donner Road Lockport, NY 14094	210-1340 macsautoparts.com	34.68%	\$18.9 million	\$14.6 million	\$14 million	93	Rick McIntosh
23	40	SLR Contracting & Service Co. 260 Michigan Ave. Buffalo, NY 14203	896-8148 slrcontracting.com	34.23%	\$17.5 million	\$18.8 million	\$13 million	28	Sandra Rye
24	NR	KeyWorks 1460 Military Road Kensington, NY 14217	856-9675 keyworks.com	31.94%	\$4.8 million	\$4.1 million	\$1.6 million	24	Thomas McManis
25	NR	Energy Controlment Specialists Inc. 4453 Geneva St., Bldg 6 Buffalo, NY 14225	565-1327 ecspid.com	29.40%	\$44.6 million	\$17.7 million	\$14.5 million	100	Glen Smith